

## Wednesday, January 17, 2018

#### Room 324

Mr. Robert Schlanz, Division Director of TRD, called the January 17, 2018 finance committee meeting to order at 4:09.

## Roll Call

City of Cincinnati Primary Care (CCPC) Board members present: Robert Brown, Ashley Colmenero

#### Senior Staff present: Marilyn Crumpton, Robert Schlanz

Торіс	Discussion	Action/Motion	Responsible Party
Approval of Minutes	Mr. Schlanz asked the Committee members if everyone had the opportunity to review the minutes. The committee members responded affirmatively.	The Committee approved and accepted the minutes as distributed.	Robert Schlanz
Review of Contracts for the 1/23/18 BOH Meeting	<ul> <li>Greater Cincinnati Behavioral Health Services- Mr. Schlanz explained that this a payable of \$100,000.00 for adult behavioral health services for a term of 4/1/18-3/31/19. We will bill for these services.</li> <li>Children's Home of Cincinnati- This is a payable of \$ 100,000.00 for pediatric behavioral health services for a term of 4/1/18 -</li> </ul>	The group discussed these services and the Medicare Collaborative Care Agreement. Ms. Colmenero agreed to check and follow-up with more information about our ability as a FQHC to participate in the agreement.	Robert Schlanz

3/31/19. We will also		
bill for these services.		
• Hamilton County Mental Health and Recovery Services Board (ADAS) - This is an information only item for the BOH. It is a payable of \$ 6,600.00 for 10 parking spaces at ADAS for B&K overflow parking. The term runs from 1/1/18- 12/31/18.		
<ul> <li>Ohio Public Health Association (OPHA) – This is another item that is an information only item for the BOH. This contract amendment will extend the term of the existing contract for another year. No money will be added. The new term will run from 4/1/18- 3/31/19.</li> </ul>	Mr. Schlanz explained that this agency gives us assistance with the accreditation process. The Committee asked about the timelines for this process and Dr. Crumpton responded saying that the process will take place in phases. The first phase is uploading the documentation which is happening now. The target date for completion of this phase is 2/24/18. The next phase is the review phase, then the acceptance phase and the site visit. Each phase can take weeks or months. The ODH deadline is 2020.	
• UC Physicians- This is a payable contract of \$400,000.00 for RHWP staff for a term of 3/31/18-4/1/19. This money is paid for through the RHWP grant.		

	<ul> <li>UC Family Medicine/Global Health Fellowship- This is a payable of \$ 130,720.00 for a PT physician at Elm St. and at Price Hill. For a term of 7/1/18-6/30/20.</li> </ul>	Mr. Schlanz explained that this contract provides a PT physician which will mean that we will officially have a full staff of providers soon. The committee discussed the Avondale site and staffing there as well. Dr. Crumpton discussed our scope as a FQHC and funding and the future of the Clement Site. The Committee recommended approving all contracts as written.	
Dashboard Review	Mr. Schlanz said that he sent out the dashboard for everyone's review.		Robert Schlanz
2018 Budget Update	Mr. Schlanz shared that the City is projecting a 21-23 million dollar shortfall in the general fund going into the second year of the biennial budget. There are currently no public hearings scheduled until after the mayor releases his budget. By mid-February the budget instructions should be sent out to the departments with the numbers for this year. Dr. Crumpton shared that Council Member Mann asked us to present at the Budget and Finance Committee Meeting Monday about our Community Health Assessment and that she plans to use that time to deliver a specific ask for funding. Mr. Schlanz explained the City Budget Process/politics and the increased costs for union employees due to the raises. Mr. Schlanz also shared that a hiring freeze went into effect		Robert Schlanz

today for all general fund		
positions.	The Committee concluded the meeting congratulating Mr. Schlanz on the 3.4 million dollars received in Medicaid money. Mr. Schlanz explained that the 3.4 million covered the time period through June 2016 and that we currently have auditors in the building reviewing our data through June 2017.	

Meeting Adjourned 5:03 p.m. Next Meeting February 21, 2018 at 3:00 p.m. Minutes prepared by Vicky Minnich



## Wednesday, February 21, 2018

#### Room 324

Mr. Robinson, Chair of the Board Finance Committee, called the February 21, 2018 Finance Committee meeting to order at 3:04.

## Roll Call

Board of Health members present: Ronald Robinson, Kate Schroder

#### Senior Staff present: Robert Schlanz

**Ex-Officio Members present**: Tim Collier, Chair of the Board of Health and Marilyn Crumpton, Interim Health Commissioner

Торіс	Discussion	Action/Motion	Responsible Party
Approval of Minutes	The Committee Chair asked the Committee members if	The Committee approved and accepted the minutes as distributed.	Ronald Robinson
	everyone had the opportunity to review the minutes. The committee members responded affirmatively.	distributed.	
Review of Contracts for the 2/27/18 BOH Meeting	Mr. Robinson began the group discussion by commenting that the two representatives from the CCPC Board: Mr. Brown and Ms. Colmenero will no longer be members of the Finance Committee because they are no longer members of the CCPC Board. Mr. Collier added that he has "no word yet" on replacements from the CCPC board. • Health Collaborative- This is a first amendment of a payable contract to		Robert Schlanz

	add \$ 5,448.00 carry-		
	over money from CRI.		
	• Hamilton County Public Health - This is a first amendment to a receivable contract to add \$ 5,448.00 of carry-over money from ODH through HCPH for CRI.		
	Mr. Schlanz explained the history of this ODH grant and the agreement for the services. He also clarified that these agreements will be presented to the board as "for information only" items and do not require BOH approval because they are under the \$ 25,000.00 threshold needed for board approval.	The Committee was informed of the content of the two amendments going to the Board of Health this month. No approval or recommendation was needed.	
Dashboard Review/ Financial Update	Mr. Schlanz reviewed the excel dashboard with the group starting with the restricted funds. He shared that for the 2019 continuation budget there is not only the challenge of funding the non- funded wage increases that we saw last year but a 28% increase in employee health insurance costs as well. The Committee asked many questions about the City health insurance costs and Mr. Schlanz explained that this cost is a flat fee charged at either a single rate or a family rate. He explained that a family plan cost an employee \$ 140.00 monthly and cost the City \$1,300.00		Robert Schlanz

to explain each grant in the		
restricted funds and how each		
works explaining timing		
issues, quarterly vs. monthly		
draws and grant history.		
The conversation moved on		All
to the health centers and a		<i>i</i>
problem CHD had this year		
because CHD was low on		
both dental and medical		
providers. The Committee		
questioned why there wasn't		
a savings in expenses since		
there is missing revenue from		
a lack of providers and the		
conversation segwayed into a		
discussion on position		
vacancy allowance (PVA). Mr.		
Schlanz explained that the		
City budget office requests		
that each department		
calculate in an allowance for		
PVA at 3.5%. This is money		
saved when a vacant position		
is not immediately filled.		
CHD's PVA for 2018 is much		
higher than 3.5% due to the		
difficulties in filling provider	The Committee asked Mr.	
positions. CHD has been	Schlanz to please look into the	
instructed to reduce our PVA	possibility of renegotiating our	
for the 2019 continuation	target PVA with the budget office.	
budget. Mr. Robinson asked	s. get i trainin ine budget enlee.	
how each CHD grant was		
managed and Mr. Schlanz		
explained that each program		
had someone to administer it		
within the program and that		
Jim Wimberg in Fiscal		
manages the grant		
budget/payment side. Mr.		
Schlanz confirmed that our		
grant portfolio has remained		
static during the last few		
years and shared that we lost		
the HUD grant this year which		

was 3.4 million dollars over a 3 year time period. (Another City department got the HUD grant instead but some of our staff people will still be paid from that money). The Committee asked if CHD can use carry-over money in the restricted funds from 2018 to offset the gap in 2019 and had a discussion about some of the department's staffing models. The Committee also looked into the possibility of bridging the budget gap with increased revenue. The current gap is 2.5 million dollars. Mr. Schlanz shared that we are adding a total of four providers and focusing on provider productivity to increase revenue in 2019. The Committee recognized the huge task that Mr. Schlanz has before him and commended him on his work. The budget office has instructed CHD to respond by March 9, 2018 with budget recommendations. The Committee asked that the department recommendations come from the department administration and the Finance Committee as a team.	Mr. Schlanz and Dr. Crumpton assured the Committee that there would be communication with the Committee through-out the budget process and that the department recommendations will come from the team.	
administration and the Finance Committee as a	department recommendations	
Chronic Care Management- Mr. Robinson opened this topic with the group explaining that as CHD was looking to add more revenue, this plan may be a new revenue stream for the Department. The reason CHD		Ronald Robinson

may be eligible is that in Medicare adopted new rules in January for FQHCs. If a patient is on Medicare and is eligible (has two chronic conditions) then it is possible that with verbal consent in EPIC, an individualized care plan and 20 minutes of non- face-to-face time CHD can bill for these services at a rate of \$61.00/\$49.00 per patient. The Committee discussed the program and the best way to move forward.	The Committee agreed that this opportunity is worth exploring and may help drive revenue and improve outcomes.	
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Meeting Adjourned 5:04 p.m. Next Meeting March 7, 2018 at 3:00 p.m. Minutes prepared by Vicky Minnich



## Wednesday, March 7, 2018

### Room 324

Mr. Robinson, Chair of the Board Finance Committee, called the March 7, 2018 Finance Committee meeting to order at 3:02.

## Roll Call

#### Board of Health members present: Ronald Robinson, Kate Schroder

### Senior Staff present: Robert Schlanz

**Ex-Officio Members present**: Joyce Tate, Assistant Health Commissioner and Marilyn Crumpton, Interim Health Commissioner

Торіс	Discussion	Action/Motion	Responsible Party
Approval of Minutes	The Committee Chair asked the Committee members if everyone had the opportunity to review the minutes. The committee members	The Committee approved and accepted the minutes as distributed.	Ronald Robinson
Dashboard Review/ Financial Update	responded affirmatively. Mr. Robinson welcomed everyone to the meeting and clarified that this was a special meeting that was called to review the progress on budget process that Mr. Schlanz has been working on per the budget instructions from the City budget office. The first deadline is this Friday. Mr. Schlanz shared that he has gone through the whole budget, line by line, and now just needs to fininsh the 395 fund and finalize the revenue projections. Mr. Schlanz reviewed the		Robert Schlanz

structurally balanced budget	
amounts for both the 2018	
budget and the 2019 budget	
including the general fund	
amounts. Mr. Schlanz shared	
that in the past ten years the	
department has taken cuts	
every year and has cut almost	
half of its general fund	
positions. He also said that it	
is simply not possible to take	
another two million dollar	
reduction this year without	
impacting the services the	
department provides. Mr.	
Schlanz explained that per	
the Ohio Department of	
Health, the services that we	
currently provide that are not	
required by law for a health	
department are our health	
centers. This is why these	
services are recommended to	
be cut in the proposed	
reduction scenarios. Scenario	
one includes savings from	
closing two health centers	
and the community nursing	
program. Scenario two	
proposes the possibility of	
negotiating a one-time million	
dollar transfer of reserves.	
The Committee was clear that	
closing health centers was	
not an option. The Committee	
went on to discuss provider	
productivity and revenue	
projections and the possible	
restructuring of the	
community nursing program.	
Ms. Tate and Ms. Carter were	
able to answer questions	
about their respective	
providers and revenue	
projections. Dr. Mooney was	
able to give insight into the	

billing issues with the community nursing program and possible solutions/restructuring. The Committee suggested severa strategies for motivating the staff and generating ideas. The Committee also discussed the suggestion of a grants development office as a long term recommendation.	clear agreement that scenario two coupled with the restructuring of the community nursing program and increased provider productivity is the most	
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Meeting Adjourned 5:11 p.m. Next Meeting March 15, 2018 at 3:00 p.m. Minutes prepared by Vicky Minnich



## Wednesday, March 15, 2018

### Room 324

Mr. Robinson, Chair of the Board Finance Committee, called the March 15, 2018 Finance Committee meeting to order at 3:03.

## Roll Call

Board of Health members present: Ronald Robinson, Kate Schroder

### Senior Staff present: Robert Schlanz

### Ex-Officio Members present: Marilyn Crumpton, Interim Health Commissioner

Торіс	Discussion	Action/Motion	Responsible Party
CCPC Member	The Committee Chair		Ronald
Update	updated the Committee on		Robinson
	when new CCPC members		
	will be joining the Committee.		
	He said that he understands		
	this is scheduled to happen in		
Approval of	April. The Committee Chair asked	The Committee approved and	Ronald
Minutes	the committee members if	accepted the minutes as	Robinson
Windles	everyone had the opportunity	distributed.	Robinson
	to review the minutes. The		
	committee members		
	responded affirmatively.		
Review of	Mr. Schlanz presented the	The Committee was informed of	All
Contracts for	two contracts that are	the two contracts and	
the 3/20/18	scheduled to go to the BOH	recommended approval of the	
BOH Meeting	on March 20, 2018.	ODH contract by the BOH.	
	<ul> <li>Ohio Department of</li> </ul>		
	Health- This is a		
	receivable		
	contract/grant of		
	\$ 264, 663.00 through		
	the Get Vaccinated		
	Ohio Project grant		

		1	
	designed to support		
	activities that will		
	increase immunization		
	rates in children.		
	<ul> <li>The Voice of Your</li> </ul>		
	Customer- This is a		
	payable contract of		
	\$20,000.00 to provide		
	professional marketing		
	services for the		
	Cincinnati STAND anti-		
	tobacco youth group.		
Dashboard	Mr. Schlanz began the		All
Review/	discussion by mentioning the		<i>,</i>
Financial	chronic care management		
Update	proposal and that a group will		
Opdate	meet soon on the proposal		
	and keep the Committee		
	posted as to their		
	recommendations.		
	recommendations.		
	Mr. Schlanz moved on to the		
	budget reduction scenarios		
	that were sent out. Scenario		
	one would move general fund		
	positions to the 395 account		
	for one year. This would cover 10 FTEs and be about		
	one million dollars. Scenario		
	two involves the restructuring		
	of the community nursing		
	program. The group		
	discussed the possible		
	savings of \$ 929,000.00, the		
	importance of no lay-offs, the		
	usage of vacant positions, the		
	bumping system, the DROP		
	program and seniority		
	calculations. The Committee		
	also looked at scenario three		
	which would be the equivalent		
	of 5 or 6 more positions to		
	make up the entire 12%		
	reduction that the department		
	is being asked for by the		
	budget office.		

The Committee discussed the timing and content of the scenarios with Mr. Barnes from HR and how to best bring the unions into the discussion. The unions identified to be included were the nurses' union and CODE. The Committee was clear that it was important to manage and engage the process and provide appropriate and timely communication.	Ms. Schroder agreed to edit the Committee's proposal of scenario one and two with the assistance of Mr. Robinson and add the goal of the proposal in preparation for presentation to the BOH next Tuesday. Board members requested talking points from both Dr. Crumpton and Mr. Schlanz for the presentation and both agreed to forward talking points. Ms. Schroder and Mr. Robinson also agreed to coordinate board advocacy so	
The Committee was clear that it was important to manage	both Dr. Crumpton and Mr. Schlanz for the presentation and	
provide appropriate and	points. Ms. Schroder and Mr. Robinson also agreed to	
	Dr. Crumpton agreed to send the BOH power point presentation template to Mr. Robinson tomorrow.	

Meeting Adjourned 4:59 p.m. Next Meeting April 18, 2018 at 4:00 p.m. Minutes prepared by Vicky Minnich



## Friday, April 6, 2018

## Dr. Crumpton's Office

Mr. Robinson, Chair of the Board Finance Committee, called the April 6, 2018 Finance Committee meeting to order at 12:05.

# Roll Call

## Board of Health members present: Ronald Robinson, Kate Schroder

## Senior Staff present: Robert Schlanz

**Ex-Officio Members present**: Marilyn Crumpton, Interim Health Commissioner and Joyce Tate, Assistant Health Commissioner

Торіс	Discussion	Action/Motion	Responsible Party
Introductions	The Chair welcomed everyone and asked everyone to introduce themselves since this was a	Each person in the group shared their name and job title/role at CHD with the group.	Ronald Robinson
	special meeting with guests and two committee members who were joining the meeting via conference call.		
Review of Revisions to Budget Reduction Scenarios	The Committee discussed extensively many aspects of the budget reduction scenario for the restructuring of the community nursing program with union leadership from both CODE and AFSCME local 3119 as well as CHD program managers and leadership staff. The discussion included: • Results of research on	The Committee agreed on revisions to the budget reduction scenario that will be submitted to the Budget Office on Monday, April 9, 2018	All
	<ul> <li>Results of research on alternatives to sustain services</li> <li>Transportation options</li> </ul>		

•	Medicaid rules	
•	Providing FQHC medical visits	
•	Practices of other FQHCs	
•	The increase in communication due to the use of EPIC on these visits	
•	The staffing model and need for both RN visits and NP/RN visits.	
•	The group also discussed the phase-in of the restructured program.	

Meeting Adjourned 1:45 p.m. Next Meeting April 18, 2018 at 4:00 p.m. Minutes prepared by Vicky Minnich



### Wednesday, April 18, 2018

### Room 324

Mr. Robinson, Chair of the Board Finance Committee, called the April 18, 2018 Finance Committee meeting to order at 4:08.

## Roll Call

Board of Health members present: Ronald Robinson, Kate Schroder

City of Cincinnati Primary Care (CCPC) Board members present: Luwanna Pettus-Oglesby

### Senior Staff member present: Robert Schlanz

**Ex-Officio Members present**: Joyce Tate, Assistant Health Commissioner and Marilyn Crumpton, Interim Health Commissioner

Торіс	Discussion	Action/Motion	Responsible Party
Introduction	The Committee Chair opened		Ronald
	the meeting welcoming a new		Robinson
	member, Ms. Pettus-Oglesby,		
	from the CCPC Board. Ms.		
	Tate also informed the		
	committee that a second		
	CCPC representative will be		
	joining the committee as well,		
	Mr. Keith Deaton, and that he		
	hopes to join the committee at		
Request for	the next meeting. The Committee Chair		Ronald
updates on	applauded the Leadership		Robinson/All
related budget	Team on their work with the		
and program	Budget Reduction scenarios		
meetings since	and said that the race is		
last Finance	underway but not finished. He		
Committee	asked for an update on the		
Meeting	meetings that took place		
	concerning the budget in the		

	last two weeks. Mr. Schlanz shared that he had met with the budget office last week and that meeting went well. It looks like the proposed 1.4 million dollar reduction is acceptable. Leadership Team members then shared an update from the meeting earlier today with the unions stating that there was a recommendation made to test the changes to make sure they are all viable before the full rollout. A key point that was made at the meeting is to get the N.P. in place as soon as possible.	The Committee discussed the staffing model and agreed that the focus is to have the model in place by July 1, 2018.	
Approval of Minutes	The Committee Chair asked the committee members if everyone had the opportunity to review the minutes from both the March 15, 2018 and the April 6, 2018 meetings. The committee members responded affirmatively.	The Committee approved and accepted the minutes as distributed.	Ronald Robinson
Review of Contracts for the 4/24/18 BOH Meeting	<ul> <li>Mr. Schlanz presented the two contracts that are scheduled to go to the BOH on April 24, 2018:</li> <li>Cincinnati Children's Hospital Medical Center - Drug and Poison Information Center – This is an amendment of a payable contract adding \$ 30,000.00 for four years to provide 24/7/365 services of the Infectious Disease Call Center for reporting diseases and transmitting those reports to the 14 local health departments in</li> </ul>	The Committee recommended approval of both contracts by the BOH.	All

Dashboard Review	Greater Cincinnati. Funding is provided to CHD through grant funds received from HCPH. • UC Physicians LLC- This is a new payable contract of \$114,000.00 to pay for a PT primary care physician, Dr. Michael Jerkins, to serve patients through the SBHC operations for a term of three years. Mr. Schlanz pulled up the dashboard and pointed out that CHD's low trend on visits	The Committee agreed to discuss revenue generating ideas at the next meeting.	Robert Schlanz/ All
	<ul> <li>\$114,000.00 to pay for a PT primary care physician, Dr. Michael Jerkins, to serve patients through the SBHC operations for a term of three years.</li> <li>Mr. Schlanz pulled up the</li> </ul>	•	
	stated that Dr. Gonzales is working diligently with the providers to improve their numbers as needed. The Committee asked for talking points on the restructuring model for the upcoming BOH meeting in hopes of sharing them with the BOH and providing an opportunity for greater engagement of the board members in this process.		

Meeting Adjourned 5:10 p.m. Next Meeting May 16, 2018 at 4:00 p.m. Minutes prepared by Vicky Minnich



## Wednesday, May 16, 2018

### Room 324

Mr. Robinson, Chair of the Board Finance Committee, called the May 16, 2018 Finance Committee meeting to order at 4:04.

## Roll Call

Board of Health members present: Ronald Robinson, Kate Schroder

City of Cincinnati Primary Care (CCPC) Board members present: Luwanna Pettus-Oglesby, Ki Afi Ra Moyo (by phone)

### Senior Staff member present: Robert Schlanz

**Ex-Officio Members present**: Joyce Tate, Assistant Health Commissioner, Marilyn Crumpton, Interim Health Commissioner

Торіс	Discussion	Action/Motion	Responsible Party
CCPC Member Update	The Committee Chair opened the meeting by welcoming everyone. He also clarified that the Committee is made up of two BOH members, Mr. Schlanz and two CCPC board members. Currently there are three CCPC Board members who have shown interest in participating.	Ms. Tate agreed to check with the interested CCPC board members and clarify the two who will be formal members of the Committee.	Ronald Robinson
Approval of Minutes	The Committee Chair asked the Committee members if everyone had the opportunity to review the minutes. The Committee members responded affirmatively.	The Committee approved and accepted the minutes as distributed.	Ronald Robinson
Review of Contracts for the 5/22/18 BOH Meeting	The Chair clarified that there are no contracts for review by the BOH in May.		Ronald Robinson

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Dashboard	Mr. Schlanz reviewed and		Ronald
Review	explained the February and		Robinson/Robert
	March Dashboard numbers		Schlanz/All
	to the Committee. The focus		
	of the discussion was on the		
	Performance Indicators of the		
	FQHC Health Centers and		
	SBHCs (School Based		
	Health Centers). The revenue		
	at the FQHC Health Centers		
	is way behind this year due to		
	provider vacancies. This		
	situation should be remedied		
	soon as all the provider		
	vacancies are in the process		
	of being filled. The expenses		
	are down as well largely in		
	payroll and fringe benefits		
	again due to lack of		
	providers. The big buckets of		
	expense costs reflected on		
	the dashboard are		
	interpreters, pharmacy		
	supplies, temporary		
	personnel, payroll and		
	laboratory services. As CHD		
	approaches the end of this		
	fiscal year, the CFS system		
	will go down to reconcile the		
	year. The focus with the fiscal		
	year close-out is on the		
	general fund because the		
	revenue funds roll over to the		
	next fiscal year. Mr. Schlanz		
	then provided a review of the		
	dashboards for the SBHCs.		
	This year has been a		
	transitional year to increase		
	visits in the SBHCs. The		
	projections for 2019 with the		
	adjusted staffing models are		
	39,000 visits.		
	Ms. Carter then		
	explained the situation		
	with the dental		
	program in the		

SBHCs. She began by	
explaining the	
difference between	
general dentists and	
pediatric dentists. She	
went on to explain how	
the dental program	
works in the schools.	
CHD has three dental	
sites within CPS and	
buses all the children	
to those sites. The	
focus is to make sure	
all of the CPS children	
receive preventative	
care. The children are	
primarily enrolled in	
Medicaid and some	
are privately insured.	
Ms. Carter went on to	
explain how consent is	
received for the	
children's treatment	
and how the	
communication works	
with the parents	
through the school	
nurses and after visit	
summaries. In order to	
increase the visits,	
CHD needs to be fully	
staffed. The	
Committee asked Ms.	
Carter is she could	
clearly translate the	
loss of capacity to the	
loss of revenue	
projections and she	
responded that she	
could and that the	
program has a 72%	
referral completion	
rate and added that	
the demand is there.	
She emphasized that	
in dental there is an	

	unrelenting demand and that the cases seen by CHD dentists are much more complicated than the cases seen in private practice. Ms. Carter also explained the salary ranges of CHD dentists saying the range is low comparatively and that merit increases for dentists have been frozen for several years because these positions are non- represented. Ms. Carter explained that this makes it very difficult to retain dentists.	Ms. Carter, Mr. Robinson and Ms. Schroder agreed to work on the numerical data to support a case for addressing the salary range and merit increases needed for the dentists.	
	Mr. Robinson then asked if the department was ready to project revenue for 2019 based on full staffing by providers and increased visits. The Committee agreed that the projections are advisable now.	Mr. Robinson and Ms. Schroder agreed to take this information to the BOH using a simple table with medical, dental and vision numbers and a three-year trend. Mr. Robinson will work with Mr. Schlanz this Friday on the table.	
Financial Update	The Committee then discussed the timeline for the approval of the 2019 budget. Mr. Schlanz shared the timeline from the budget office that shows the City Manager will submit his recommended budget to the Mayor by 5/31/18. The Mayor is then scheduled to deliver his recommended budget to City Council by June 6, 2018. Public hearings on the recommended budget will be held in June and City		All

Council is scheduled to add	
the budget by June 27, 201	8.
Mr. Schlanz added that he	
has received no word from	
the Budget Office on CHD's	j
submitted scenarios. The	
Committee discussed the	
importance of moving forwa	Ird
with the restructuring of the	
Community Nursing Progra	m
regardless of the final	
recommendation from the	
Budget Office. Many of the	
steps being put in place are	•
complex and not able to be	
reversed. The group	
discussed the working	
timeline for the transition ar	ıd
that many members of a	
large team are working	
together to assure the	
transition is in place by July	
1, 2018. The first step, which	h
is taking place right now, is	
the credentialing of staff an	d
getting EPIC access. The	
next step is the on the job	
training and EPIC training.	
The EPIC system is now	
ready for the transition and	
the billing changes are read	ly.

Meeting Adjourned 5:06 p.m. Next Meeting June 20, 2018 at 4:00 p.m. Minutes prepared by Vicky Minnich



## Wednesday, June 20, 2018

### Room 324

Mr. Robinson, Chair of the Board Finance Committee, called the June 20, 2018 Finance Committee meeting to order at 4:36.

## Roll Call

#### Board of Health members present: Ronald Robinson

### City of Cincinnati Primary Care (CCPC) Board members present: Keith Deaton

## Senior Staff member present: Robert Schlanz

#### Ex-Officio Members present: Marilyn Crumpton, Interim Health Commissioner

Торіс	Discussion	Action/Motion	Responsible Party
Approval of Minutes	The Committee Chair asked the Committee members if everyone had the opportunity to review the minutes. The Committee members responded affirmatively.	The Committee approved and accepted the minutes as distributed.	Ronald Robinson
Review of Contracts for the 6/26/18 BOH Meeting	<ul> <li>Mr. Schlanz presented the seven contracts to the Committee:</li> <li>Cincinnati Public Schools- This is a receivable contract from C.P.S. to pay for 17.5 FTEs for PHN 2s for the 2018-2019 school year. The contract is for \$ 1,537,876.29.</li> </ul>	The Committee discussed the contract and noted that CPS did cover the COLA increases this year for the staff.	Robert Schlanz/All
	<ul> <li>The Children's Home of Cincinnati – This is a second amendment</li> </ul>	The Committee noted that this contract was similar to the CPS contract for PHN 2 services during the 2018-2019 school year.	

to a receivable contract for \$ 48, 093.38 to provide a PHN2. • Ohio Department of Job and Family Services Refugee Program – This is also a second amendment to a receivable contract in the amount of \$ 153,436.00. This agreement provides health screenings for newly arrived refugees, asylees and special immigrant visa holders. The term for this amendment will be October 1, 2018 – June 30, 2019.	The Committee discussed the Refugee Program and the services CHD provides and the conversion rate to CHD patients.	
<ul> <li>provide a PHN2.</li> <li>Ohio Department of Job and Family Services Refugee Program – This is also a second amendment to a receivable contract in the amount of \$ 153,436.00. This agreement provides health screenings for newly arrived refugees, asylees and special immigrant visa holders. The term for this amendment will be October 1, 2018 –</li> </ul>	Refugee Program and the services CHD provides and the	
2019.		

<ul> <li>OCHIN Inc. – This is the 6<sup>th</sup> amendment to our OCHIN agreement. This amendment amends the terms of the claims management portion of the agreement to reduce the percentage of revenue collected from 8.25% to 6% paid to OCHIN by CHD for third party claims management.</li> <li>Health Care Access Now- This is an agreement with HCAN for CHD to provide the Pregnancy Pathways program and be reimbursed for those services through paypoints. The term of this contract begins July 1, 2018 and is self- renewing.</li> </ul>	The Committee discussed this contract and asked about the chronic disease patients' portion. Dr. Mooney clarified that this would be a new area for us and that she will be looking into this portion and will provide more information to the Committee when she has it.	
	The Committee agreed to recommend all of the contracts to the BOH for approval.	

Meeting Adjourned 5:02 p.m. Next Meeting July 18, 2018 at 4:00 p.m. Minutes prepared by Vicky Minnich



## Wednesday, July 18, 2018

#### Room 324

Mr. Robinson, Chair of the Board Finance Committee, called the July 18, 2018 Finance Committee meeting to order at 4:04.

## Roll Call

Board of Health members present: Ronald Robinson, Kate Schroder

City of Cincinnati Primary Care (CCPC) Board members present: Luwanna Pettus-Oglesby

### Senior Staff member present: Robert Schlanz

**Ex-Officio Members present**: Marilyn Crumpton, Interim Health Commissioner, Joyce Tate, Assistant Health Commissioner

Торіс	Discussion	Action/Motion	Responsible Party
Approval of Minutes	The Committee Chair asked the Committee members if everyone had the opportunity to review the minutes. The Committee members responded affirmatively.	The Committee approved and accepted the minutes as distributed.	Ronald Robinson
Financial Update	The Committee discussed the OCHIN amendment that was discussed and recommended for approval in the last meeting. Mr. Schlanz explained how the negotiations with OCHIN transpired and the savings the amendment will give CHD. Mr. Schlanz also mentioned the upcoming LabCorp contract renewal that is due in March. The Committee discussed options		Ronald Robinson/Robert Schlanz

	for lab services and agreed to further discussions on the topic. The Chair requested additional information be provided in Committee about how costs are introduced into CHD program areas. The Committee discussed the topic and Ms. Tate mentioned several important decisions that she will bring to the Committee for discussion as soon as she has gathered all the needed data. Committee Members clarified that things should come to the Finance Committee for discussion and expressed an interest in being involved when one group within the department finds an issue to be ethically recommended but no funds are available to fund the proposal. The Chair also clarified that he would like the Committee to be a land bridge and would also like the more mundane decisions to be shared with the Committee along with the budget justification so the	The Chair clarified that he would like the Committee to focus time on both expense reduction opportunities and revenue generation opportunities. Ms. Tate requested and was granted time each meeting to	
	be shared with the		
Dashboard Review	Mr. Schlanz began by saying the 2019 budget is just now being loaded so he expects to have some information next month on FY 2019. He then showed the dashboard reflecting FY 2018. He commented that the earlier trends continued due to the	The Committee agreed to put together a power point presentation with pictures that would accurately describe the impact if CHD had to cut dental services. This presentation could be used to facilitate discussions with stakeholders	Robert Schlanz/All

provider exertage and that	and City Administration in a	
provider shortage and that	and City Administration in a	
the impact was reduced in	timely manner	
later months.		
He also reviewed the		
provider numbers and briefly		
discussed the problem with		
keeping good providers. Mr.		
Schlanz also discussed the		
dental vacancies and the		
numbers related to those		
vacancies as well. Dr.		
Crumpton shared the FYI		
Memo that was shared with		
City Council and the City		
Manager about the Dentist		
salary issue. The Committee		
discussed the issue in depth		
and the best way to get the		
information to the City		
Administration in clear terms.		
This is an urgent matter as		
CHD is now facing the real		
possibility of having to cut		
dental services for lack of		
dentists. The Committee also		
reviewed the information		
provided by Ms. Carter on		
7/17/18 about the Dentist		
candidates but the need for		
the salary to be competitive.		
The Committee brainstormed		
other stakeholders like		
CCHMC who can help		
advocate in this situation		

Meeting Adjourned 5:08 p.m. Next Meeting August 22, 2018 at 4:00 p.m. Minutes prepared by Vicky Minnich



#### Wednesday, August 22, 2018

#### Room 324

Mr. Robinson, Chair of the Board Finance Committee, called the August 22, 2018 Finance Committee meeting to order at 4:07.

#### Roll Call

Board of Health members present: Ronald Robinson, Kate Schroder

## City of Cincinnati Primary Care (CCPC) Board members present: Keith Deaton

## Senior Staff member present: Robert Schlanz

### Ex-Officio Members present: Melba Moore, Health Commissioner, Joyce Tate, Assistant Health Commissioner

Торіс	Discussion		Action/Motion	Responsible Party
Approval of Minutes	The Committee Chair asked the Committee members if everyone had the opportunity to review the minutes. The Committee members responded affirmatively.	٠	The Committee approved and accepted the minutes as distributed.	Ronald Robinson
Introduction of Ms. Moore to Committee	The Committee Chair welcomed the new Commissioner, Ms. Melba Moore, to the Finance Committee. He also reviewed the charge of the Board of Health and emphasized that the Finance Committee should bring meaningful information and recommendations to the Board of Health. The Commissioner addressed the Committee and clarified who the Committee serves and	٠	The Chair asked that a copy of the proposed mission, vision and core values provided by Ms. Moore be included in the minutes and be discussed at a future meeting.	Ronald Robinson and Melba Moore

	shared a proposed mission and vision statement as well as a list core values for the Finance Committee. She also discussed the type collaborative relationship and engagement she sees as important for the Finance Committee and the Leadership Team.	The Committee enproved	Ronald
Contracts for 8/28/18 BOH	<ul> <li>The Chair asked that the contracts be presented for approval. Mr. Schlanz presented the contracts:</li> <li>Cincinnati Children's Hospital Medical Center Cradle Program – This is a receivable contract of \$ 49, 140.00 to fund a Community Health Worker position at the school-based health center at Aiken High School. The term is from 6/26/18 – 6/30/19.</li> <li>BrightView – This is an accounts payable contract for \$ 85,000.00 that will be funded through a grant that CHD will receive to consult with BrightView to expand and/or initiate substance abuse treatment and mental health services for patients in our health centers. The term is from 9/1/18 – 8/31/19.</li> </ul>	<ul> <li>The Committee approved both contracts for acceptance by the Board of Health.</li> <li>The Chair requested a brief review of the City purchasing process at the next Finance Committee Meeting.</li> </ul>	Robinson and Bob Schlanz

The Committee asked questions and Dr. Mooney provided additional information about each contract.Mr. Schlanz also explained the various ways a contract is processed in the City system and that the BrightView contract has recently been approved by the City Manager as a Single Available Source request and a purchase order will be issued from Purchasing instead of the normal professional services agreement.Audit DiscussionThe Chair introduced the topic and the Commissioner offered to start the discussion with a brief overview of the steps she has taken so far on learning about the City audit system and the existing CHD performance audits.• The Commissioner spoke in detail about the pharmacy performance audit from last year and gave an update of where CHD is on each of the five in-progress items from the audit. The Committee commented on the capital costs for some of the in- progress items and Mr. Schlanz explained some of the in- progress items and Mr. Schlanz explained some of the	<ul> <li>The Committee requested a Cash Handling report of the past 30 days or a statement of cash flow and an update of the 395 funds.</li> <li>The Committee agreed to put together a list of questions on what the Committee wants an outside perspective on at this time.</li> </ul>	All
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	control system for	
	pharmacy.	
	Ms. Richardson gave	
	an overview of the	
	cash handling audit	
	that was done. She	
	went through each of	
	the eight	
	recommendations	
	from that audit and	
	explained each and	
	any follow-up done	
	since the audit. She	
	mentioned two	
	recommendations that	
	were not completed	
	due to a need for	
	capital dollars.	
	The Committee	
	discussed the	
	allocation of the capital	
	budget and how the	
	department requests	
	capital dollars. The	
	Committee discussed	
	the average daily cash	
	intake from each	
	health center and Ms.	
	Richardson explained	
	the check and balance	
	systems in place	
	within CHD and	
	downtown.	
	Gowntown.	
	The Committee then	
	The Committee then	
	discussed the request for a	
	financial audit and asked the	
1	Commissioner what	
	questions she wants	
	answered from a financial	
	audit. She explained that she	
	wants to know in clear terms	
	where CHD is financially,	
	what CHD should be doing	
	and how CHD should be	
	doing it. She clarified that	
<u> </u>		<u> </u>

	after speaking with the City		
	Finance Department she		
	understands that CHD will		
	have to pay for the financial		
	audit since the City only		
	provides performance audits.		1
	Ms. Schroder shared that the		
	Committee needs to identify		
	all of the questions it has and		
	where the Committee can get		
1	the answers. She added that		
	many of the answers may be		
	able to be obtained internally.		
	Mr. Schlanz went on to		
	explain the cost report audits		
	of Clark, Schaefer, and		
	Hackett and the fact that		
	when they do their cost report		
	audit they are actually		
	auditing 70% of the Health		
	Department. Mr. Schlanz		1
	explained how the financial		
	audits work and that the		
	auditors express an opinion		
	on the fairness of the cost		
	reports based on their		
	random testing of		
	information.		
	The Chair explained that the		
	answer to the big question of		
	how CHD did financially at		
	the end of the year is very		
	important because CHD can't		
	continue to count on		
	receiving a windfall every		
Deschalter in set	year.		
Dashboard	Mr. Schlanz began the review	The Chair requested that the second sec	
Review	with the summary sheet for	schematic and timeline for	•
	the department. He reviewed	the new proposal medical	
	the expense and revenue	visits in the home be	
	lines for the report and	forwarded to him.	
	explained each. The Chair	• The Chair requested that I	Vis.
	asked how costs are	Carlyn, Ms. Richardson ar	
	managed when the number	Ms. Colmenero join the	
	· · · · · · · · · · · · · · · · · · ·		

<ul> <li>of visits is down at a specific site. Mr. Schlanz explained some of the plans to reduce the cost of interpreters that are being put in place and that the temporary staff numbers were up to cover for some of the provider vacancies we had this year. The Commissioner shared the request of the unions to explain why we are using temporary staff so much. She has requested a report from the Finance Division on the current temporary staff and consultants and will discuss the report with the unions.</li> <li>The Chair asked Mr. Schlanz to summarize how we did in fiscal year 2018 if we do not count the windfall from Medicaid and he responded that not very well. He also explained some of the decisions for 2019 that were made to address the issues learned in 2018. He said for the revenue side that CHD is working to increase provider yearancies. For the expense side, CHD is looking at cuts to support staff if needed which is something CHD tries not to do.</li> <li>The Committee discussed the variables that CHD can control and which variables CHD os not have full control of as a department.</li> </ul>	 <b> .</b> .		
	site. Mr. Schlanz explained some of the plans to reduce the cost of interpreters that are being put in place and that the temporary staff numbers were up to cover for some of the provider vacancies we had this year. The Commissioner shared the request of the unions to explain why we are using temporary staff so much. She has requested a report from the Finance Division on the current temporary staff and consultants and will discuss the report with the unions. The Chair asked Mr. Schlanz to summarize how we did in fiscal year 2018 if we do not count the windfall from Medicaid and he responded that not very well. He also explained some of the decisions for 2019 that were made to address the issues learned in 2018. He said for the revenue side that CHD is working to increase provider productivity and filling the provider vacancies. For the expense side, CHD is looking at cuts to support staff if needed which is something CHD tries not to do.	month to further discuss this issue. He specifically asked Ms. Colmenero to give a presentation at the next meeting. The Chair asked Dr. Gonzales to provide a calculation of "revenue not	

r			
	The Chair put forward the		
	request that the Committee		
	needs to define CHD's		
	maximum revenue		
	generating capacity at the		
	health centers. He also		
	stated that the Finance		
	Committee needs to bring		
	revenue generating ideas to		
1	the BOH and the		
	Commissioner. The Chair		
	then asked that an update be		
	given on both of the revenue		
	generating ideas the		
	Committee has been		
	discussing.		
	diocusonig.		
	Medical Visits in the		
	Home is one of those		
	revenue generating		
	ideas. Ms. Carlyn		
	shared that this has		
	not yet been started as		
	there is now a new		
	model that has been		
	developed. She further		
	explained that the new		
	model will expand		
	CHD's reach and allow		
	CHD to bill at FQHC		
	rates for all of these		
	services. The model		
	will also allow CHD to		
	see more patients		
	more often.	,	
	Chronic Care	1	
	Management Plan is		
	another revenue		
	generating idea that		
	the Committee has		
	been discussing. Ms.		
	Richardson gave an		
	update on the pilot		ļ
	program at the Millvale		ļ
	Health Center and the		
	steps that have been		

put in place. She said	
that the billing just took	
place over the past	
few weeks so the team	
is not sure if CHD will	
get paid as billed or if	
some of the claims will	
be denied. The Chair	
asked about the	
potential for the	
program and Ms.	
Richardson explained	
that EPIC has	
identified that we have	
1,294 patients that	
have two chronic	
conditions and have	
Medicare which is the	
main criteria to be	
enrolled in this	
program. Ms.	
Richardson also	
explained the	
challenges of coding	
with both the providers	
and nurses and the	
copay obstacle for	
some of the patients.	
Ms. Colmenero shared	
information about how	
she has seen the plan	
work and that it is a	
win/win because it	
provides additional	
revenue to the FQHC	
and gives patients	
better access to their	
providers.	
The Chair also asked Dr.	
Gonzales to look at the <b>no</b>	
show rate of 25% that he	
reported to the CCPC Board	
in their last meeting and what	
we can do to cut this number	
in half. Dr. Gonzales pointed	

to transportation issues and overbooking and explaining how this number might be misleading. Dr. Gonzales also mentioned the Walnut Health Center has low visit numbers and the Commissioner commented that she is meeting with Talbert House and Kroger's on this issue. The	
Commissioner said we need to assess that situation and be strategic.	

Meeting Adjourned 6:19 p.m. Next Meeting September 19, 2018 at 4:00 p.m. Minutes prepared by Vicky Minnich

#### **Cincinnati Health Department**

#### **Finance** Committee

The Finance Committee of the Cincinnati Health Department (CHD) will Advocate for Accountability and Fiscal Responsibility- **PAFF** 

#### Mission

(CHD) will cultivate, connect and be empowered to provide the Finance Committee with monthly financial reports. Pursue revenue generating opportunities for sustainability of quality, accessible health services.

There will be a shared/ and sharing of information to ensure good stewardship of the finances.

Sharing information for clarity of operations.

Transparency of the allocation and reporting of financial resources.

Advocacy for increased revenue streams which are in alignment with operations and the delivery of quality health services.

Govern the finances openly effectively, and ethically, and work collaboratively to foster mutual benefit.

#### Vision

**Core Values** 

The Cincinnati Finance Committee will pursue financial management functions for the CHD which supports leadership in carrying out Public Health services and the delivery of Health Services, resource rationalization and professional consulting which aids efficient and effective achievement of the CHD strategic plan toward the improvement of the health of the people it serves.

Accountability
Advocacy
Integrity
Quality customer service
Professionatism
Innovation and creativity
Teamwork
Responsible corporate citizenship and strong social responsibility
Respect for and conservation of environments

#### Actions for the next Finance Board Meeting

Mr. Robinson and Vicky,

Please find attached a copy of my remarks relevant to the mission, vision and values that I shared with the Finance Committee last evening. The update regarding the performance audits which were conducted on Vital Records, Inventory of the Pharmacy and Cash Handling in the Health Centers is also attached. Since the committee received a copy already, this document can serve as your copy for record. Of course, if there are members who did not receive a copy, copies can be provided.

I took the liberty to list a few of the items that were requested:

- 1. Mr. Robinson requested for the next meeting an explanation/overview of the (3) purchasing processes:
  - A. Contractual
  - B. Competition
  - C. Sole Source
- 2. Mr. Schlanz has been requested to provide available of funding to cover the cost of a financial audit. This should be shared with the committee as well.
- 3. The Health Center team was requested to provide the average amount of money that is picked up each day from each center.
- 4. What's the balance in the 395 account from the reimbursement from the cost reports?
  - A. What has been collected in the past 30 days or year?
  - B. Provide the committee with a copy of the cost reports audit- the Executive Summary.
- 5. What is the calculation of the revenue that is not captured as a result of the no show rate?
- 6. What is our inability to capture this information?
- 7. Provide a copy of the A-133 report (most recent one)
- 8. Where is the flow report which was generated by Dr. Owens?
- 9. What prohibits us from generating a Finance Committee report to the members and is incorporated into the Board of Health report?
- 10. Format for the Finance Committee agenda to list action items and for these action items to be reported and discussed in the following meeting.
- 11. Research potential leadership development opportunities for the team.
- 12. Mr. Robinson to provide the information regarding the consultant group to assess processes within CHD/FQHC's
- 13. Additional discussion regarding the financial audit to include the elements which are being sought which the committee can agree upon and that will align. (We want to know If financial statements are stated in accordance with specified criteria. Are there financial statements from the previous year utilizing the cash basis or some other basis of accounting appropriate for the department? Were there any misstatements, material weaknesses, how are we performing? Income statement, balance sheet, cash flow?)
- 14. Are there office supplies to purchase journals for Board and Committee members?
- 15. The 5- point process for reporting:

- A. What was the outcome of the previous efforts? What was the outcome of the task last week/previous month?
- B. What is the task for the next week? Or next month?
- C. What are the hot button issue (s)/problem (s)/challenge (s)?
- D. What are you doing to resolve the problem (s) or challenge (s)?
- 16. Provide the timeline, work plan and flow process to integrate medical home with the home health program. Include the estimated revenue to be generated based on the reimbursement cost and staffing plan and training requirements. Provide date for implementation. This is due next week for discussion with CODE and ASLME.
- 17. How many potential patients could be billed under the Chronic Disease Management program? How many are enrolled into the program?

I was provided a policy related to the responsibilities of the Board of Health and Board Members and there is some language list:

**Fiduciary Responsibilities** 

- A. Approval of Grants and Contracts
- B. Review and Approval of Financial Information and Budget (I understand the Finance Committee does this, however, it might be good to insert it in the Finance Committee responsibilities) Just a thought.



## City of Cincinnati Board of Health Finance Committee

## Wednesday, September 19, 2018

#### Room 324

Mr. Robinson, Chair of the Board Finance Committee, called the September 19, 2018 Finance Committee meeting to order at 4:03.

# Roll Call

Board of Health members present: Ronald Robinson, Kate Schroder

City of Cincinnati Primary Care (CCPC) Board members present: Both CCPC members were absent.

#### Senior Staff member present: Robert Schlanz

# **Ex-Officio Members present**: Melba Moore, Health Commissioner, Joyce Tate, Assistant Health Commissioner

Торіс	Discussion	Action/Motion	Responsible Party
Approval of Minutes	The Committee Chair asked the Committee members if everyone had the opportunity to review the minutes. The Committee members responded affirmatively.		Ronald Robinson
	<u>Motion</u> : That the Board of Health Finance Committee approve the minutes of the August 22, 2018 Board of Health Finance Committee Meeting.	<u>Motion</u> : Schroder <u>Second</u> : Schlanz <u>Action</u> : Passed	
Review of Contracts for 9/25/18 BOH	The Chair asked that the contracts be presented for approval. Mr. Schlanz presented the contracts:		Ronald Robinson and Bob Schlanz
Meeting	Interact for Health This is a grant for \$ 300,000.00 to support the Academy of World Languages Integrated Health Hub. Dr. Crumpton explained the specifics of how the money will be spent and how the grant award process works at Interact for Health.		

	Motion: That the Board of Health Finance Committee recommend approval of this contract to the Board of Health.	<u>Motion: Schroder</u> <u>Second: Schlanz</u> <u>Action: Passed</u>	
	<b>Children's Hospital Medical Center:</b> This is a receivable contract of \$134,250.00 to pay for 3 CHWs for 9 months in support of the of Cradle Cincinnati community partnership. The term runs from 1/1/19 – 9/30/19.		
	<u>Motion</u> : That the Board of Health Finance Committee recommend approval of this contract to the Board of Health.	<u>Motion: Schlanz</u> <u>Second: Robinson</u> <u>Action: Passed</u>	
Dashboard Review	Mr. Robinson commented that the dashboard discussions of the Committee have matured to the point that it is time to begin presenting the dashboard to the BOH at their monthly meetings. The Committee was in agreement. Mr. Schlanz reviewed the Dashboard		Bob Schlanz/All
	Summary page and explained each line. He showed the downward trend of the medical visits in the past two years and the how far CHD is currently behind on dental visits. The Committee asked if the dashboard numbers were ever revised.		
	Mr. Schlanz responded saying that Dr. Gonzales is working on provider productivity and said that it would be a good idea to wait a few months and see those numbers and then revise the expense numbers. Mr. Schlanz clarified that we are seeing savings on salaries but added that unfortunately that savings is not enough to offset the shortage in revenue.		
	Mr. Schlanz also added that if CHD is not able to meet its revenue projections that expense reduction plans like hiring freezes in the health centers should be		

	considered. The Chair asked what tools CHD has to flex expenses. Mr. Schlanz responded that payroll is CHD's biggest expense. IT and Pharmacy are other big expenses but that these two can't really be reduced. The big savings can only come on the payroll side. The Committee analyzed the numbers and the short fall. The Chair suggested that while managing the expense side of the ledger is important, looking for revenue enhancement opportunities is also important. The Committee suggested and discussed the type of financial overview reports that can be created to present to both the BOH and the CCPC Board on a monthly basis. The Chair asked that this item be placed on the agenda at the next	
Presentation	meeting.Ashley Colmenero gave a presentation titled "Phamily-Patient Engagement that Pays"The Chair proposed that the Committee entertain a motion in the next meeting to introduce a three-month pilot program with Phamily and run a comparative study with the current system. The Committee agreed that any proposal will need to be formally presented and approved at the BOH and will need to have approval of the CCPC Board as well. The Chair also asked Ms. Tate and Ms. Richardson to gather information on structural impediments to implementing the Phamily model.	Ashley Colmenero

Meeting Adjourned 5:50 p.m. Next Meeting October 24, 2018 at 4:00 p.m. Minutes prepared by Vicky Minnich



## City of Cincinnati Board of Health Finance Committee

#### Wednesday, October 24, 2018

#### Room 324

Mr. Robinson, Chair of the Board Finance Committee, called the October 24, 2018 Finance Committee meeting to order at 4:08.

# Roll Call

Board of Health members present: Ronald Robinson, Kate Schroder

#### City of Cincinnati Primary Care (CCPC) Board members present: Robert Brown

#### Senior Staff member present: Robert Schlanz

#### **Ex-Officio Members present**: Melba Moore, Health Commissioner, Joyce Tate, Assistant Health Commissioner

Торіс	Discussion	Action/Motion	Responsible Party
Welcome	The Chair opened the meeting welcoming everyone and giving a special welcome to Ms. Prentis Wilson, who is the Chair of the CCPC Board. The Chair also clarified that at the last CCPC Board Meeting, the board voted to reinstate Mr. Brown as a CCPC representative to the Finance Committee. Mr. Deaton will be stepping down from his role on the Finance Committee as Mr. Brown joins the Committee.		Ronald Robinson
Approval of Minutes	The Committee Chair asked the Committee members if everyone had the opportunity to review the minutes. The Committee members responded affirmatively.Motion: That the Board of Health Finance Committee approve the minutes of the September 19, 2018 Board of Health Finance Committee Meeting.	<u>Motion</u> : Schroder <u>Second</u> : Schlanz <u>Action</u> : Passed	Ronald Robinson

Review of Contracts for 10/30/18 BOH Meeting	The Chair asked that the contracts be presented for approval. Mr. Schlanz presented the contracts: <b>Complete Wellness:</b> This is a three- year accounts payable contract of \$ 90,552.00 that would fund a program to continue the work of the Xavier Grant Program with chronic disease self- management. Stephanie Harris, who is a master trainer, would train CHD staff and provide group sessions in both the CCPC program and the Creating Healthy Communities program. The funding would come through the quality improvement award money we have received for training. The Committee asked for the deliverables of the		Ronald Robinson and Bob Schlanz
	contract. <b>The Hamilton County Board of</b> <b>County Commissioners:</b> This is an accounts receivable contract of \$68,911.00 that will pay CHD for inspections on closed municipal landfills, solid waste transfer stations, composting facilities, and scrap tire transporters. The term of the agreement runs from 1/1/19 -12/31/19.		
	<u>Motion</u> : That the Board of Health Finance Committee recommend approval of these contracts to the Board of Health pending the attachment of the deliverables for the Complete Wellness contract.	<u>Motion: Schlanz</u> <u>Second: Schroder</u> <u>Action: Passed</u>	
Discussion about the Walnut Street Health Center	The Commissioner updated the Committee that the current lease for the Walnut Street Health Center site will expire on 12/31/18. The Commissioner said that she has not had sufficient time to evaluate the previous program design at Walnut		Commissioner Moore

Street Health Center but that she has
met with Talbert House CEO, Mr.
Tillow, who agreed that there is an
opportunity to work together more in
the future to increase the patient
population at the Walnut Street site.
The Commissioner recommends
renewing the lease at Walnut Street for
one year. She also recommends
entering into a formal MOU with Talbert
Services that clearly defines the role of
each party in the new lease term.
Additionally, the Commissioner met
with Interact for Health on a project
called "safe stations" that would
provide substance abuse treatment
services. In a model from
Massachusetts, cities are establishing
"safe places" where assessment and
referral for substance abuse treatment
services can take place in
neighborhoods. In Massachusetts, the
"safe places" are firehouses. The
concept would be similar in the
proposed Cincinnati model except
health centers would be the "safe
stations". The Commissioner is
proposing that Walnut street be
predominately where the assessments
and referral for treatment would take
place in Cincinnati. The Commissioner
is working with a subcommittee on the
design for a pilot project on this
concept. The Commissioner's
recommendation is to enter into a new
one-year lease to give CHD sufficient
time to assess what works with Talbert
House and pilot the "safe spaces"
concept with substance abuse
treatment services. The Commissioner
said she hopes to have a draft of the
MOU that will be attached as an
addendum to the lease by the third
week of November. The Committee
asked about the possibility of going
month to month for the new lease and

	the Commissioner agreed that this	
	would be a good option.	
Phamily Pilot	The Chair asked the Committee to	Ronald
Program	return to the discussion that took place	Robinson
Proposal	at the previous Finance Committee	Robinson
i ioposai	Meeting about the Phamily Pilot	
	Program. He expressed his concern	
	that CHD does not seem to be able to	
	move forward with the project. Ms.	
	Tate and Ms. Richardson mentioned	
	the importance of getting provider buy-	
	in to the project. Ms. Tate explained	
	that the reason this is important is	
	because this is Medicare. Ms.	
	Colmenero explained that with the	
	Phamily is a fully transparent model	
	with training every step of the way. The	
	Chair asked Dr. Gonzales if there were	
	any champions on his staff that would	
	be interested in the project. Dr.	
	Gonzales said he did have providers	
	interested and would facilitate a	
	meeting with two providers. The	
	specific concerns outlined by Dr.	
	Gonzales at this point are physician	
	testimonials, integration with EPIC and	
	a business plan. The Committee	
	determined that Dr. Gonzales, the	
	Commissioner and Ms. Colmenero will	
	work together to collaborate and	
<b></b>	remove the barriers to the project.	
Dashboard	Mr. Schlanz began a review of the	Bob
Review	dashboard. The Committee noted the	Schlanz/All
	shortfall on the revenue side of the	
	dashboard.	

Meeting Adjourned 5:49 p.m. Next Meeting December 5, 2018 at 3:30 p.m. Minutes prepared by Vicky Minnich



## City of Cincinnati Board of Health Finance Committee

#### Wednesday, December 5, 2018

#### Room 324

Ms. Schroder, Chair of the Board Finance Committee, called the December 5, 2018 Finance Committee meeting to order at 3:34.

# Roll Call

Board of Health members present: Kate Schroder, Amar Bhati

City of Cincinnati Primary Care (CCPC) Board members present: Robert Brown, Luwanna Pettus-Oglesby

#### Senior Staff member present: Jim Wimberg

## **Ex-Officio Members present**: Melba Moore, Health Commissioner, Joyce Tate, Assistant Health Commissioner

Торіс	Discussion	Action/Motion	Responsible Party
Welcome	Ms. Schroder opened the meeting and explained that since Mr. Robinson has stepped down from the Finance Committee that she has agreed to step up and now serve as Finance Committee Chair. She also announced that Dr. Amar Bhati from the Board of Health has agreed to join the Finance Committee as a member filling the vacant position left by Mr. Robinson.		Kate Schröder
Approval of Minutes	The Committee Chair asked the Committee members if everyone had the opportunity to review the minutes. The Committee members responded affirmatively.		Kate Schroder
	<u>Motion</u> : That the Board of Health Finance Committee approve the minutes of the October 24, 2018 Board of Health Finance Committee Meeting.	<u>Motion</u> : Schroder <u>Second</u> : Bhati <u>Action</u> : Passed	

Review of Contracts for 12/11/18 BOH Meeting	The Chair began the review of the contract that will go to the BOH as an informational item: Hamilton County Mental Health and Recovery Services Board- Payable contract of \$ 6,600.00 to provide 10 additional parking spaces at the ADAS lot located at 3009 Burnet Avenue for a term of 1/1/19 – 12/31/19. <u>Motion</u> : That the Board of Health Finance Committee recommend this contract to the	Motion: Schroder Second: Wimberg	Kate Schroder/ Jim Wimberg
Discussion about the Walnut Street Health Center	Board of Health. The Commissioner updated the Committee on the viability of a continued month to month lease with Talbert Services for the Walnut Street site. She reviewed the "safe places" model and explained how each step would work. The Commissioner explained that she really has not had enough time to assess what CHD should be at the Walnut Street site yet. The Chair asked about the type of funding available for the safe places model and the Commissioner responded that no money has been identified yet but when the data is available there will be an opportunity to look at the funding as well. The Commissioner also shared that another idea is to promote the Walnut Street location as an urgent care facility. The Commissioner also shared that Talbert Services has agreed to go ahead with a month to month lease but has required a 120 day cancellation notice as a part of the month to month lease. The Commissioner said that the Committee needs data to see what the best option is for the site. The Committee looked at the numbers for Walnut Street so far this fiscal year. There are 158 visits so far but 450 visits were projected. The Committee also asked if there is capacity at the Elm Street location for these patients. The Committee also pointed out a lack of parking and the fact that there are no houses in the vicinity of the Walnut Street site. The Committee discussed that Kroger's is moving in across the street and may put a "Little	Action: Passed	Commissioner Moore/All

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	Clinic" in at that location. Ms. Richardson updated the Committee that when there was a full time provider at Walnut Street the number of visits was much higher but right now there is only a part time OB provider and a medical provider only on Tuesday and Wednesday. The site is completely closed on Thursday and Friday. The Chair summarized that the status quo is not working. There has to be more analysis of the numbers and a business plan. The Commissioner recommended a month to month lease which includes the 120 day cancellation notice with a review by this Committee in February. The Committee agreed to recommend this plan to the Board of Health. Ms. Tate shared that the CCPC Board will go with the recommendation of the BOH.	Motion: Schrodor	
	The Committee recommended going ahead with the lease for Walnut Street on	Motion: Schroder Second: Wimberg	
	a month to month basis with the 120 day cancellation notice and an agreement that the Finance Committee will review the data on Walnut street in the February 2019 meeting.	Action: Passed	
Dashboard Review	Mr. Wimberg began the discussion with the summary page of the dashboard. The Chair asked for a comparison to last month and how CHD is doing. Mr. Wimberg responded that while some items are off, overall CHD is doing fine. The Committee asked about the low number of visits and Ms. Tate explained that the provider visits are low due to providers being out on FMLA. Ms. Richardson further explained that they discussed this issue with the providers at the provider meeting this month. They also discussed the no show rate and analyzed ways to reduce it. Dr. Crumpton discussed the idea of having back-up providers and shared that Dr. Gonzales has made a recommendation of back filling the schedule with providers to fill the vacancies. The Committee discussed the idea and agreed that there needs to be a laser focus on increasing the number of visits going forward. The Chair noted that		Jim Wimberg/All

	the visit numbers are over forecasted for		
	this year and would like the Committee to		
	focus on looking at the visit numbers		
	month to month to note if they are		
	increasing or decreasing. The Chair asked		
	that the productivity reports be presented		
	at the next Finance Committee Meeting		
	and that revenue information be added to		
<u> </u>	the dashboard for review next month.		<b>•</b> • •
Discussion	The Commissioner shared handouts with		Commissioner
regarding	proposed language to be added to the		Moore/Jim
Financial Audit	RFQ for performance audits. The		Wimberg
	Commissioner also shared that she looked		
	at the money spent by the Parks		
	Department on their audit and said their		
	audit cost between \$15,000.00 -\$		
	20,000.00. Mr. Wimberg shared		
	information on the various CHD audits that		
	currently take place annually. The Chair		
	asked what we get in the audits now and		
	Mr. Wimberg explained that each health		
	center is audited as well as the internal		
	controls for the complete health		
	department. The audit also includes home		
	office costs. Mr. Wimberg also shared that		
	all of the grants are fine and clarified that		
	he takes care of those. He said ODH		
	audits the grants. The Chair inquired about		
	the type of reports that CHD receives after		
	an audit and Mr. Wimberg clarified that we		
	have not received a full report since 2015		
	when we had a full HRSA site visit/audit.		
	Dr. Mooney shared that the RHWP was		
	audited last year after being chosen by		
	ODH and the program did very well. Mr.		
	Wimberg said that the program audit		
	reports are often sent directly to the		
	program leadership in that program. The		
	Chair requested copies of the audit reports		
	from Clark Schaefer and Hackett and the		
	reports of the audits from the programs		
	with the recommendations. Mr. Wimberg		
	also said that the State Auditors also audit		
	CHD as a part of their audit. This includes		
	larger grant programs like the HUD grant,		
	Lead Abatement Grant and the WIC Grant.		
	The Chair requested a list of all the audits		
	that have been done and an electronic		
	version of all of the audit reports.		
CCPC Update	Ms. Tate shared an update on the open		Joyce Tate
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	<ul> <li>encounter report and shared that currently there are 2,400 open encounters. The Commissioner gave Ms. Tate a deadline of 12/18/18 to close all of the encounters. Ms. Tate believes her team will be able to meet the deadline.</li> </ul>	
Adjournment	The Chair asked the Committee if changing the start time to 3:30 with a hard stop at 5:00 worked for everyone and the Committee responded that those times work for them. The Committee also agreed to consider another day of the week for the meetings as the BOH Chair, Dr. Lichtenstein would like to attend but Wednesdays do not work for him. The Chair will speak with Dr. Lichtenstein and let everyone know if the day changes.	Kate Schroder

Meeting Adjourned 5:13 p.m. Next Meeting January 15, 2019 at 3:30 p.m. Minutes prepared by Vicky Minnich